

# HCAF

2009 Annual Conference & Trade Show  
June 22-26 · Omni Orlando Resort  
Featuring THE CAPED COUNSELOR

## TRADE SHOW: DIRECTORY OF VENDORS

### BOOTH #23

ROSINA MCFADDEN  
21ST CENTURY HEALTH CARE  
CONSULTANTS  
[www.1staccreditation.com](http://www.1staccreditation.com)  
941.526.7905

Raise your standards of excellence and be a health care leader. We offer a Complete Medicare, Medicaid & Private Pay Accreditation Package. We have been serving Florida Agencies since 1995 and have successfully helped Hundreds of attain Medicare Accreditation. Visit us at [www.1staccreditation.com](http://www.1staccreditation.com)

### BOOTH #55

LINDA HOGE  
5 STAR CONSULTANTS  
[www.5starconsultants.net](http://www.5starconsultants.net)  
866.428.4040

5 Star Consultants is a national consulting firm with expertise in all areas of home health. We have extensive experience in clinical, regulatory, operations, and finance. We offer assistance with accreditation, mock surveys, start-ups, on-site reviews, staff education, and carry a complete line of manuals adapted to ACHC, CHAP, and Joint Commission.

### BOOTH #24

DERIC RUTLEDGE  
ACCREDITATION COMMISSION FOR  
HEALTH CARE  
[www.achc.org](http://www.achc.org)  
919.785.1214

ACHC announces that CMS has awarded ACHC "deeming authority" for Medicare Certified Home Health Agencies. We offer accreditation programs tailored specifically for HHAs. Our accreditation standards developed by volunteer industry leaders are patient-focused, provider-friendly & written for ease of understanding.

### BOOTH #64

PETER CHAALAN  
ACUCARE HEALTH STRATEGIES, INC.  
[www.acucaregroup.com](http://www.acucaregroup.com)  
703.435.8304

Acucare Health Strategies, a Center of Excellence for Home Health consulting, provides clients with: Outsourced Billing & Coding, Collections/Recovery, Financial and Management Consulting, Medical Bill Review, Mergers/Acquisitions, Clinical & Compliance Consulting, OASIS Training, Staff Development, Educational Resources/Services.

### BOOTH #66

PETER CHAALAN  
ACUCARE HEALTH STRATEGIES, INC.  
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703.435.8304

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### BOOTH #3

ARIANA BILLINGTON  
ALLSCRIPTS  
[www.allscripts.com](http://www.allscripts.com)  
312.447.2466

Allscripts has over 25 years experience providing software solutions to the home care industry, currently serving 600 home health organizations nationwide. Allscripts Homecare (formerly Misys Homecare) seamlessly combines multiple lines of business (home health, hospice and private duty) for maximum efficiency, and simplifies communication to create a connected healthcare community.

### BOOTH #15

JUDY BUTLER  
ANSWER EXCELLENCE  
[www.answerexcellence.com](http://www.answerexcellence.com)  
727.210.0739

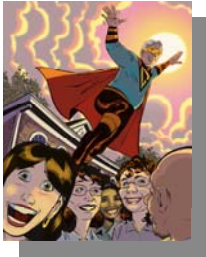
Answer Excellence is an Award Winning communications company serving the needs of the medical community for more than 23 years. When RISK IS HIGH & TIME IS CRITICAL, Answer Excellence has highly efficient solutions for your business.

### BOOTH #48

STEVE MATTSO  
AURORA MINISTRIES /  
AudioBiblesForTheBlind.org  
[www.auroraminstries.org](http://www.auroraminstries.org)  
941.748.3031

Free Service: Providing a FREE Audio Bible to those you serve who have visual impairment or who can no longer use regular print because of physical limitation. Nearly 70 languages available.

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### BOOTH #47

TAKIYA MASON-RICHARDSON  
**AUTHENTICDATE**  
[www.authenticdate.com](http://www.authenticdate.com)  
908.787.1857

Inscribe™ Healthcare is a secure healthcare information exchange service that allows providers to track, manage, and exchange CMNs, Referrals, Plan of Care forms and other healthcare documents with physicians, hospitals, payers, and other customers.

### BOOTH #69

TRACY MITCHELL  
**CARDIOM**  
[www.cardiom.com](http://www.cardiom.com)  
888.243.8881

Cardiom is a leader in interactive home telehealth monitoring and management, connecting health professionals with their patients. Cardiom addresses CHF, COPD, Diabetes, Asthma, ESRD, CKD, Hypertension, Obesity and other chronic conditions. Cardiom is an award winning, vertically integrated company with hardware and software development, manufacturing, and clinical call center services.

### BOOTH #37

SHELLY FISCHETTO  
**CAREANYWARE**  
[www.careanyware.com](http://www.careanyware.com)  
866.260-4630

CareAnyware is the leading provider of on-demand Home Care and Hospice Management Solutions. By integrating point-of-care and administrative activities, CareAnyware clients can focus on providing quality care, improving outcomes, and managing performance. CareAnyware's comprehensive web-based solution is remotely hosted and offered as a monthly subscription service that accelerates implementation and reduces maintenance.

### BOOTH #85

APRIL GARRETT  
**CARECENTRIC**  
[www.carecentric.com](http://www.carecentric.com)  
678.264.4410

CareCentric, with its 35 years of technology expertise and domain knowledge, delivers industry-leading tools, billing services, information technology outsourcing, business process outsourcing and operational consulting to providers serving the post-acute care continuum. Partnership with CareCentric enables increased operating productivity, reduced costs and sustainable performance improvement.

### BOOTH #111

SCOTT HERRMANN  
**CELLTRAK TECHNOLOGIES, INC.**  
[www.celltrakgps.com](http://www.celltrakgps.com)  
877.240.0467

CellTrak provides Home Healthcare Agencies with cell-phone enabled, point-of-care business monitoring solutions. CellTrak automates patient visit times, care plans and mileage traveled. We improve compliance and productivity while reducing operating costs. CellTrack #1 Home Care Cellular Solution.

### BOOTH #95

ROSANNE GEORGE  
**CERNER BEYONDNOW**  
[www.cerner.com](http://www.cerner.com)  
816.201.8206

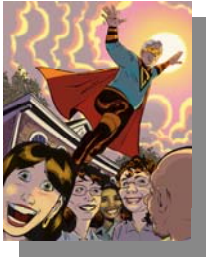
Cerner BeyondNow Homecare and Hospice solutions allow organizations to expedite administrative processes, generate cost efficiencies, increase productivity and enhance patient care.

### BOOTH #117

WENDY IFILL  
**COMMUNITY HEALTH  
ACCREDITATION PROGRAM (CHAP)**  
[www.chapinc.org](http://www.chapinc.org)  
202.862.3413

The Community Health Accreditation Program, Inc. (CHAP) has been accrediting organizations providing care to Americans at home since 1965. CHAP is the first national accrediting body to have been granted "deeming authority" by CMS (Centers for Medicare and Medicaid Services) for both Home Health services and Hospice programs.

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### BOOTH #44

GINNY BRADY  
**DELTA HEALTH TECHNOLOGIES**  
[www.deltahealthtech.com](http://www.deltahealthtech.com)  
814.944.1651

Delta Health Technologies, a leading provider of information systems and services for home care entities nationwide, is currently celebrating its 41st year of working with its customers and helping them achieve their goals. Visit our booth to find out how.

### BOOTH #65

MARIANNA PALUMBO  
**DIABETIC CARE NETWORK**  
[www.diabeticcarenetwork.com](http://www.diabeticcarenetwork.com)  
954-427-9510

In Home Training and Delivery of all Glucose Monitors & Diabetic Shoes

### BOOTH #34

J.P. HAMAIDE  
**ENTERPRISE FLEET MANAGEMENT**  
[www.enterprise.com/fleets](http://www.enterprise.com/fleets)  
305.825.5041

Enterprise Fleet Management currently manages over 150,000 vehicles across the country. HHC Agencies have utilized our services to achieve their business goals such as attracting and retaining quality employees, and reducing their expenses. Ask us how we can help you.

### BOOTH #13

SUE SCHARPS  
**EPISODE ALERT / OUT OF THE BLUE SOLUTIONS**  
[www.episodealert.com](http://www.episodealert.com)  
561.208-3736

Episode Alert™ web based DASHBOARD will work with ANY software--SAVE time--DIMINISH denials--REDUCE RTP's/rejects--SPEED UP reimbursements--STOP unseen HMO intrusion-- T FILE/AGING/REIMBURSEMENT/ELIGIBILITY reports --CORRECT data errors before billing--FAST access to vital data

### BOOTH #26

BRIAN TOSH  
**ESOLUTIONS**  
[www.ecorpn.net](http://www.ecorpn.net)  
913.971.4342

eSolutions, Inc. provides revenue cycle solutions for all Medicare-certified agencies. Our completely Web-based approach allows for fast and secure connection to Medicare fiscal intermediaries, freeing customers from dial-up systems. eSolutions also offers services for eligibility verification, claims analysis and benchmarking.

### BOOTH #70

ERIC SCHARBER  
**EXACT RECRUITING SOLUTIONS, INC.**  
[www.exactrecruiting.com](http://www.exactrecruiting.com)  
727/372-5752

Exact Recruiting is a nationwide Recruiting firm that focuses solely on the Home Health Care industry. We have over 6 years of experience recruiting for Medicare Home Health, Private Home Health and Hospice companies and have an excellent understanding of the industry.

### BOOTH #105

LINDSAY DOAK  
**FAZZI ASSOCIATES**  
[www.fazzi.com](http://www.fazzi.com)  
413.584.5300

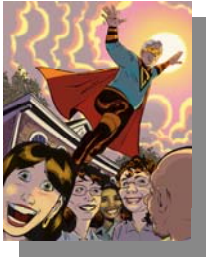
National Consulting and Benchmarking Firm

### BOOTH #73

STEVEN ANDERSON  
**FOUNDATION MANAGEMENT SERVICES**  
[www.fmscreativesolutions.com](http://www.fmscreativesolutions.com)  
940.243.5858 X 2010

Foundation Management Services works with agencies and state associations to continually improve the homecare industry. FMS has been successful because we focus on education, products, services, and software. Visit our booth to receive more information.

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### BOOTH #36

STEPHANIE FRY  
**GULF SOUTH MEDICAL SUPPLY**  
[www.gsms.com](http://www.gsms.com)  
813.391.1962

Gulf South Medical Supply offers a 'Home Health Solutions' Program. This Disease Management Program is focused solely on improving your clinical and financial outcomes as well as streamlining the supply management process.

### BOOTH #27

SARAH VAZQUEZ  
**HEALTHCARE ACQUISITIONS GROUP**  
[www.thehcagroup.com](http://www.thehcagroup.com)  
305.446.2726

The HealthCare Acquisitions Group (HealthcareAG) is a licensed brokerage and merger and acquisitions advisory firm dedicated exclusively to healthcare businesses. Our team combines its expertise in healthcare with a process-focused approach that helps maximize value for both buyer and seller.

### BOOTH #63

CINDY CARSON  
**HEALTHCARE PROVIDER SOLUTIONS**  
[www.healthcareprovidersolutions.com](http://www.healthcareprovidersolutions.com)  
615.399.7499

Healthcare Provider Solutions specializes in providing financial, billing, reimbursement and clinical consulting to the home healthcare industry. Our core services include billing and collections, medicare recovery projects, clinical and billing education through seminars, teleconferences, videos, webcastings, newsletters and web-based video streaming.

### BOOTH #30

JUDIE ROWLAND  
**HEALTHCARE STRATEGIES, INC.**  
[www.hcstrategies.com](http://www.hcstrategies.com)  
423.296.0074

HealthCare Strategies, Inc. is a Home Health and Hospice support company. We offer billing and collection and software for Home Health, Hospice. With over 10 years in business with experienced Home Health employees; we can assist you with all your needs.

### BOOTH #38

MARISSA SOK  
**HEALTHCARE SYNERGY**  
[www.healthcaresynergy.com](http://www.healthcaresynergy.com)  
714.229.8700

HealthCare Synergy's HealthCare Assistant is an integrated clinical and billing system with features included but not limited to HIPPS and Medical Supplies functionality, Claims Validation and Processing, ERA Auto Payment Posting, Medications Database, Hospice and Outpatient Rehab Module. Visit us at our booth for a free evaluation and demonstration.

### BOOTH #35

CLAIRE POWELL  
**HEALTHCAREfirst**  
[www.healthcarefirst.com](http://www.healthcarefirst.com)  
800.841.6095

The leader of on-demand Home Care Information Management, including Billing, Reporting, and Point of Care computing and Outcome Measures. HEALTHCAREfirst web-based solution is built on a world-class infrastructure and delivered via Internet without long-term contracts, hidden costs, or large capital investment.

### BOOTH #18

DENISE JOHNSON  
**HEALTHMEDX, INC.**  
[www.healthmedx.com](http://www.healthmedx.com)  
417.582.1816

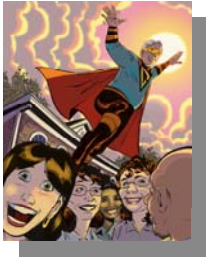
CareMEDX improves quality and productivity for all long-term, home health, and rehab providers. Whether financial, clinical or comprehensive information system, CareMEDX scales to your needs.

### BOOTH #67

VICKI GOODMAN  
**HEALTHWYSE**  
[www.healthwyse.com](http://www.healthwyse.com)  
877.777.9973

HealthWyse provides a comprehensive, integrated clinical and financial information solution for home care, hospice and private duty utilizing Pocket PCs, tablets or laptops for clinicians in the home and telephony for aides. It supports complete agency operation, including scheduling, clinical documentation, OASIS, 485, electronic billing to all payors and integrated collections. HealthWyse provides options for a hosted solution, web-based or client/server model. HealthWyse offers a very strong, proven ROI.

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### BOOTH #6

JAMES BROWN  
**HOME CARE PULSE**  
[www.homecarepulse.com](http://www.homecarepulse.com)  
877.307.8573

Providing home care owners and executives with a critical and reliable pulse on their business through world class client, employee, referral source satisfaction, mystery inquiry calling, and powerful performance benchmarking.

### BOOTH #74

NANCY MERK  
**HOME HEALTH GOLD**  
[www.homehealthgold.com](http://www.homehealthgold.com)  
207.872.4544

Immediate, on-site access to information in real-time. Uniquely comprehensive analysis tools and report writing software combine your OASIS, billing, visit, and staff activity data for unparalleled insights. Monitor and make changes during episodes! Drill-down instantly. No re-keying. Scrub your data.

### BOOTH #16

RANDY CRUMP  
**HOME HEALTHCARE SOLUTIONS**  
[www.hh-solutions.com](http://www.hh-solutions.com)  
866.991.9944

Home Healthcare Solutions executes an advanced patient-direct Medical Supply Management Program. Agency benefits include accurate NRS tracking, labor savings, and positive ROI on supply expenditures.

### BOOTH #57

JANNA COCHRAN  
**HOMECARE HOMEBASE**  
[www.hchb.com](http://www.hchb.com)  
214.239.6709

The Homecare Homebase team counts more than 70 years of experience in the Medicare homecare marketplace for a rich understanding of the day-to-day management nuances and needs of homecare agencies. We continue to expand and improve on the product to make it both simpler and smarter because we never forget that the better we serve you, today's front-line caregivers, the more resources you can focus on your patients and their care. After all, that's why we're all here.

### BOOTH #33

ANDREA BELLIS  
**HONEYWELL HOMMED**  
[www.hommed.com](http://www.hommed.com)  
262.783.5440

Honeywell HomMed, a global leader in the telehealth industry, is dedicated to providing the most comprehensive and differentiated telehealth solutions and is committed to improving the quality of care through standardization of healthcare delivery by controlling variance through evidence based disease management to improve outcomes.

### BOOTH #54

MARGIE HICKS  
**HOPKINS MEDICAL PRODUCTS**  
[www.hopkinsmedical.net](http://www.hopkinsmedical.net)  
410.484.2036

Hopkins Medical Products has the For over 60 years, Hopkins Medical Products has been designing and supplying unique largest selection of homecare bags and hard to find homecare products in the USA including infection control products, infant and adult scales, diagnostic equipment, productivity tools and educational resources.

### BOOTH #25

MICHAEL FOX  
**INDURA SYSTEMS**  
[www.indurasystems.com](http://www.indurasystems.com)  
415.266.1206

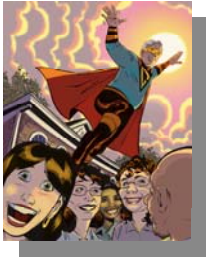
Igea HHC, from Indura Systems, is a leading HHC management system that helps reduce operating costs, maximize billing value, and improve caregiver service.

### BOOTH #5

TODD LAVELLE  
**INHOME MEDICAL SOLUTIONS, LLC**  
[www.inhomemed.com](http://www.inhomemed.com)  
877.867.6882

National supplier of medical products and technology solutions to the home health industry.

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### BOOTH #107

LUIS MENDEZ  
**INTEL CORPORATION**  
[www.intel.com/go/healthguide](http://www.intel.com/go/healthguide)  
813.856.0310

Informed by more than a decade of ethnographic studies, Intel has a vision of using innovative technologies to transform healthcare, improve chronic disease management, and enhance wellness and independence. Intel is connecting people and information for more personalized and effective management of chronic conditions in the home.

### BOOTH #9

JOE OLIVER  
**KCI**  
[www.kci.com](http://www.kci.com)  
407.844.6970

KCI's innovative therapies make a difference in patients' lives every day. We design, manufacture, market and service a wide range of products that can improve clinical outcomes while helping to reduce the overall cost of patient care. Our products are backed by a worldwide network of service and clinical support.

### BOOTH #97

GREGORY HATHORNE  
**LARSONALLEN LLP**  
[www.larsonallen.com](http://www.larsonallen.com)  
407.802.1200

CPA'S, CONSULTANTS & ADVISORS

### BOOTH #68

MEGHAN HENRY  
**LEWIS, INC.**  
[www.lewis.com](http://www.lewis.com)  
225.709.2000

Lewis provides home health agencies with software solutions that lead their product categories. Our data management systems, Prompt and Patron, are trusted daily by hundreds of agencies, and are backed by Lewis' renowned real-time support.

### BOOTH #115

STEVEN LOPATA  
**MADDY'S PRINT SHOP**  
[www.maddysprintshop.com](http://www.maddysprintshop.com)  
954.749.0440  
Printing & Communication Company

### BOOTH #50

SHARILYNN DUNCAN  
**MCKESSON**  
[www.mckesson.com/homecare](http://www.mckesson.com/homecare)  
800.800.5403

McKesson's Horizon Homecare™ and Horizon Hospice™ actively respond to the pressures you're facing today. The comprehensive product suites will help you stretch agency resources by optimizing clinician visits, lowering wound care costs and reducing transportation expenses.

### BOOTH #119

PETER SLIWA  
**MEDLINE INDUSTRIES**  
[www.medline.com](http://www.medline.com)  
321.961.8823

Medline is the leading supplier of medical products, wound care products, educational and support programs for the home health industry.

### BOOTH #46

STEVEN R. JONES  
**MOORE STEPHENS LOVELACE, P.A.**  
[www.mslcpa.com](http://www.mslcpa.com)  
727.531.4477

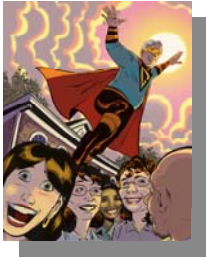
Moore Stephens Lovelace, P.A. (MSL) is a full service accounting and consulting firm that was founded in 1974. We have grown to be one of the largest independently owned and operated CPA firms in Florida. With offices in Orlando, Miami, Clearwater, Tallahassee, Florida and Macon, Georgia, we service clients throughout the Southeast.

### BOOTH #17

DAVID COLE  
**NDSI HEALTHCARE, INC.**  
[www.ndsihealthcare.com](http://www.ndsihealthcare.com)  
757.896.9389

\* NDSI Healthcare, Inc. produces nHome Complete and HomePRO, leading agency management systems offering complete clinical, financial and operational function for certified & private duty agencies. Come see why over 150 home care agencies nationwide have chosen NDSI as the answer to their information system needs. NDSI -- "The Home Care People". Please visit us at booth 17!

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### BOOTH #87

NICOLE SYVERSON  
**NETMOTION WIRELESS**  
[www.nmwco.com](http://www.nmwco.com)  
678-575-1528

NetMotion Wireless is a software company that enables organizations to maximize the productivity of their mobile workforces. The company's Mobility XE mobile VPN software allows mobile workers to maintain and optimize mobile data connections as they move in and out of wireless coverage areas and roam between networks.

### BOOTH #103

KRISTEN GIBLIN  
**PHILIPS TELEHEALTH SOLUTIONS**  
[www.philips.com/telemonitoring](http://www.philips.com/telemonitoring)  
978.659.2556

Philips Telehealth Solutions feature patient-friendly wireless vital sign measurement devices and easy-to-use web-based clinical software with customizable health survey questions, risk assessment tools, and patient education. Philips provides comprehensive implementation support, clinical workflow analysis and HL7 interface expertise to build successful telehealth programs.

### BOOTH #4

NADEENE WOOD-CLATER  
**PONCE DE LEON LTC RRG, INC.**  
[www.poncedeleonrrg.com](http://www.poncedeleonrrg.com)  
678.781.2400

Ponce de Leon LTC RRG, Inc. Risk Retention Group that provides General and Professional Liability Insurance to operators of long-term care facilities in the state of Florida. Through our claims management group and our staff of registered nurses we provide hands-on risk management services. We have a Financial Stability Rating of "A Exceptional" by Demotech. Home Health Care Coverage is also available which includes non-owned and hired auto. [www.poncedeleonrrg.com](http://www.poncedeleonrrg.com) Contact: Nadeene Wood-Clater 678-781-2435 [nwoodclater@poncedeleonrrg.com](mailto:nwoodclater@poncedeleonrrg.com)

### BOOTH #53

LESLIE COLLINS  
**PPS PLUS SOFTWARE**  
[www.ppsplus.com](http://www.ppsplus.com)  
228.594.9660

OASIS Analysis Software. PPS Plus-Home Health Edition (HHE) reviews each OASIS for clinical inconsistencies. The results are enhanced patient care, increased Medicare reimbursement and accurate outcome data. Our latest release includes new clinical analysis designed specifically for 2008 PPS Refinement.

### BOOTH #29

MABEL GONZALEZ  
**PREMIUM CONSULTING CORPORATION**  
[www.premiumconsultingcorp.com](http://www.premiumconsultingcorp.com)  
305.362.9322

Premium Consulting Corporation is a professional consulting organization which has ample experience and proven success in the accreditation and licensing of Home Health Agencies, Home Medical Equipment Companies and Pharmacies.

### BOOTH #19

JILL LISENBEE  
**PRESS GANEY ASSOCIATES, INC.**  
[www.pressganey.com](http://www.pressganey.com)  
800.232.8032

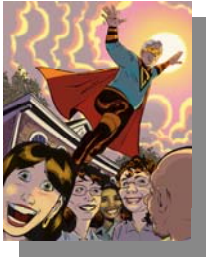
Press Ganey's home health survey and solutions help agencies attract and retain patients and employees and increase revenue. Press Ganey offers actionable data, solution resources, and unparalleled consulting and service.

### BOOTH #89

VICKY LOUW  
**PROCURA**  
[www.goprocura.com](http://www.goprocura.com)  
888.428.6614

Procura's complete home health suite offers the operational, financial and clinical tools necessary to improve care and business intelligence while capitalizing on the efficiencies, growth and flow of your organization.

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### BOOTH #14

BRAD PALMER  
**PROGRESSIVE MEDICAL DIAGNOSTIC  
SYSTEMS LLC**  
[www.pmdsinc.net](http://www.pmdsinc.net)  
352.735.3659

PMDS is bringing new innovations in diagnostic equipment to the POINT OF CARE market. We are building relationships and helping to reduce your costs in patient care.

### BOOTH #8

DEBRA DOMINGUEZ  
**QUALITY ASSURED SERVICES, INC.**  
[www.qualityassuredservices.com](http://www.qualityassuredservices.com)  
407.563.2540

QAS provides easy-to-use medical diagnostic devices and consumables for use in the physician's office or patients home (incontrast to a remote laboratory site). This is not a simple shift in location, but rather a positive change in the end user's experience. The caring and dedicated team at QAS offers medical testing products,telemedicine support, medical insurance adjdication, specialized patient management programs, educational websites, training, and 24 hour customer support.

### BOOTH #75

CLAUDIA E. REINGRUBER  
**REINGRUBER & COMPANY, PA**  
[www.Reingruber.com](http://www.Reingruber.com)  
727.821.9200

A diverse accounting & healthcare consulting firm with clients nationwide. Our seasoned health care consultants include CPAs, nurses, case managers & billing consultants.

### BOOTH #49

IAN NORRIS  
**SABAL INSURANCE GROUP**  
[www.sabalinsurance.com](http://www.sabalinsurance.com)  
954.828.9948

Sabal Insurance Group specializes in writing property and liability insurance protection for businesses in the healthcare field such as home care agencies, hospices and other affiliated medical services firms.

### BOOTH #45

KRAIG ERICKSON  
**SANSIO - HOMESOLUTIONS.NET**  
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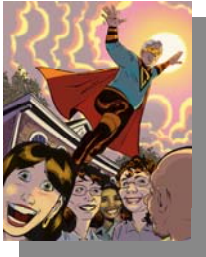
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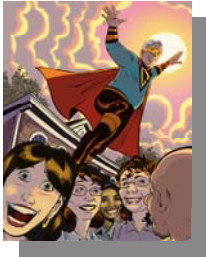
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